

# RUCHI SOYA INDUSTRIES LIMITED

CIN : L15140MH1986PLC038536

**Ruchi**

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RSIL/2015

2<sup>nd</sup> November, 2015

BSE Ltd.  
Floor No.25,  
Phiroze Jeejeebhoy Tower  
Dalal Street,  
**Mumbai – 400 001**

National Stock Exchange of India Ltd.,  
“Exchange Plaza”,  
Bandra-Kurla Complex,  
Bandra (E),  
**Mumbai – 400 051**

Dear Sirs,

**Reg: Press Release**

We attach herewith a copy of captioned Press Release, being issued by the Company for your information and records.

Thanking you,

Yours faithfully,  
**For RUCHI SOYA INDUSTRIES LTD.**

  
**COMPANY SECRETARY**

Encl. : As above.

## Ruchi Soya Industries Limited

### Performance for the quarter and six months ended on September 30, 2015

November 2, 2015; Mumbai: Ruchi Soya Industries Limited (Ruchi Soya) has announced its unaudited financial results for the quarter (Q2) and six months (H1) ended on September 30, 2015.

During the second quarter of FY 2015-16, Ruchi Soya registered net sales of Rs. 5,652.09 crore, a decline of 20.02% from Rs. 7,066.99 crore during the corresponding Q2 in the last financial year, primarily on account of lower supply chain based business activities and commodity prices. However, Earnings before Interest, Tax and Depreciation (EBITDA) have gone up by 87.13% to Rs. 238.95 crore from Rs.127.69 due to better business environment, activity mix and branded sales volumes. Profit Before Tax (PBT) increased by 79.83% to Rs.21.63 crore from Rs.12.03 crore. Due to higher provision for Deferred Tax, Profit After Tax (PAT) rose only by 35.63% to Rs. 7.08 crore from Rs. 5.22 crore. Sale of branded products recorded at Rs. 2,240.96 crore, rose by 6.39% from Rs. 2,106.28 crore, even though the branded edible oil sales volumes have registered a growth of 19.40%.

During the first six months of the FY 2015-16 that ended on September 30, 2015, net sales recorded at Rs. 11,502.47 crore, registering a decline of 10.08% from Rs. 12,792.46 crore during the corresponding H1 in the last fiscal. Earnings before Interest, Tax and Depreciation (EBITDA) have gone up by 39.10% to Rs. 420.34 crore from Rs.302.19 crore. Profit after tax rose by 60.34% Rs. 8.65 crore, as against Rs. 5.39 crore.

Commenting on the performance, Mr. Dinesh Shahra, Founder and Managing Director, Ruchi Soya said, "Improved business sentiments, better activity mix and higher volumes of branded sales have primarily contributed to a strong operational performance during the quarter under review, even though the capacity utilization of soya crushing units was lower due to non-peak season.. We believe that our consistent focus on value addition and branded sales will result into a greater visibility and acceptance of our products and sustainable margin improvements in the times to come."

#### Ruchi Soya Industries Limited

Ruchi Soya is one of India's leading FMCG Company, India's number one cooking oil and soy food maker and marketer. An Integrated player from harvest to home, Ruchi Soya has secured access to oil palm plantations in India and other key regions of the world. Ruchi Soya is also the highest exporter of animal feed, lecithin and other specialty ingredients from India. The Company has turnover crossing USD 4 billion. Ruchi Soya is committed to renewable energy and exploring suitable opportunities in the sector.

#### Media contacts:

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