



# RUCHI SOYA INDUSTRIES LIMITED

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RSIL/2016

10<sup>th</sup> February, 2016

BSE Ltd.  
Floor No.25,  
Phiroze Jeejeebhoy Tower  
Dalal Street,  
**Mumbai – 400 001**

National Stock Exchange of India Ltd.,  
“Exchange Plaza”,  
Bandra-Kurla Complex,  
Bandra (E),  
**Mumbai – 400 051**

Dear Sirs,

**Reg: Press Release**

We attach herewith a copy of captioned Press Release, being issued by the Company for your information and records.

Thanking you,

Yours faithfully,  
For **RUCHI SOYA INDUSTRIES LTD.**

  
**COMPANY SECRETARY**

Encl. : As above.

# Ruchi Soya Industries Limited

## Performance for the quarter ended on December 31, 2015

**February 10, 2016- Indore:** Ruchi Soya Industries Limited (Ruchi Soya) has announced its **un-audited financial results for the quarter (Q3) ended December 31, 2015**. As compared to the corresponding period of the previous year, Sales and income from operations increased by 41.68% from Rs. 5777.37 crore to Rs. 8185.29 crore . EBITDA (other than exceptional income of Rs.64.92 crore for the previous year period) rose by 72.5% from Rs.116.64 Crore to Rs.201.21 Crore .. Profit after Tax (after taking into account deferred tax of Rs.12.05 crore for the quarter ) registered at Rs.2.29 Crore as against Rs.36.54 Crore.

The capacity utilization of refining activities has marginally declined by 12.87% from 6,42,940 MT to 5,60,203 MT. The capacity utilization of soya crushing has reduced by 46.24% from 3,94,885 MT to 2,12,274 MT), primarily due to lower production of soya crop during the current season and poor arrival of soybean in the domestic market. Despite lower commodity prices, branded sales grew by 7.99% from Rs. 2166.77 Crore to Rs.2339.95 Crore .

Commenting on the performance, **Founder and Managing Director, Mr. Dinesh Shahra** said, "The soya crushing industry has witnessed a lower soya crop in the current year estimated at 73.79 Lac MT as compared to the previous year of 87.11 Lac MT , with poor arrival of soybean in the markets during the quarter. This has led to lower utilization of crushing plants and also lower exports due to commercial disparity of Indian soymeal in the international markets. However, the domestic market for soymeal has been steadily growing. Due to low commodity prices and better sales realisations, import volumes of edible oil has been higher in the current year and the capacity of port based refinery units has been fairly utilised.

We are reviewing our strategy to sustain our leadership in the soya crushing operations in the light of changes in the business situations. We are making consistent efforts to keep costs under check and deal in newer segments within the agro based product categories to step up our export sales. Our branded sales have continued to grow and we expect the trend to continue, keeping in view our strong and consistent focus on enhancing our growth in the segment, in the years ahead."

### **Ruchi Soya Industries Limited**

Ruchi Soya is India's leading FMCG Company, India's number one cooking oil and soya food maker and marketer. An Integrated player from farm to fork, Ruchi Soya has secured access to oil palm plantations in India and other key regions of the world. Ruchi Soya is also the highest exporter of soya meal, lecithin and other food ingredients from India. Ruchi Soya is committed to renewable energy and exploring suitable opportunities in the sector.

### **Media contacts:**

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